

Canadian Boys Transport Ltd

Feb 28,2020

Dear Mr. Crawford:

I Sincerely appreciate your consideration for allowing us to participate in this discussion about the proposed change in the Truck Tag and CTS License policies.

We are a TLS licensed company serving the ports of Vancouver since 2011.

In your new policy reform, I have many concerns and I want to give my opinion regarding 2020 licence application process and tag management policy.

1.The new policy will affect the small companies in the trucking industry. Primarily that the policy will directly impact the livelihood of small companies and our employees. our employees are satisfied to work for us.

Also our customers are happy with our services and contractors with whom we have a very good and strong relation since more than 15 years.

2. My company leased 21 brand new chassis from ocean trailer in 2019. Each chassis

cost me \$39000 by the time paying cost and interest on top. And ending up with a total of \$819000.00.

3. I lent money from bank to buy another 19 chassis in last year.

Which cost me over \$230.000.00 and I invested \$360.000.00 in trucks.

It becomes a total of \$ 1,409000.

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4. I have leased 3 yards to park the equipment.

5. We are serious in doing our trucking business and want to grow

But we need comfort from you to stay in this business because we are taking liabilities and invested a huge amount of money and I spent 30 years of my life in this business.

At this point transition to a different job will be killing for us because all the purchased and leased equipment is related to the container business. We won't be able to survive and our family life will be disturbed also.

If there will be a limited number of the companies in the industry out there, the smaller customers will not be served equally and impacted more because the bigger companies will always prefer to work for the customers who will have large business, which is a common factor. In fact, the bigger companies will have more liabilities than the smaller carriers.

I humbly request that you take our feedback into consideration,

With best regards!

Sukh S Rai