Dear Mr. Crawford,

The proposed changes to the policy are giving us an uncomfortable feeling that the commission is trying to "kill" the small operators which I hope is not the case.

In my opinion, as long as the operator complies with all the commissions policies, they should be encouraged to grow. In our case (TrasBC Freight Ltd., Raja Road Rail Services Ltd. and TransBC Freightways (2007)) and in the past, the commission is reluctant to give more TLS tags despite presenting facts that we averaging 4.00 as opposed 2.5 current average turn-around. We may have fewer trucks but we are using them efficiently and we could have done more if we were given more tags.

With this proposed policy, it will put us in a difficult position specially the prohibition of joint license. We feel we were not given ample time to prepare for the changes. The changes will call for major investment in purchasing new trucks for each company and to be given only 2-year license which is not enough time to recover the investment, it is "killing" smaller operators like us.

One fact worth mentioning is that although we have fewer units in our fleet, we have established a niche in the marine container trucking industry specially the grain industry. If the commission is bent on imposing the proposed changes, it will surely kill the smaller companies.

I hope you will give our thoughts due consideration in deliberating your final decision.

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Best Regards,
—TBC—

Inderjit Aulakh