

8291 151 STREET SURREY BC 778-228-6660

Dear Commissioner,

As you'll recall, our association members met with you at your office on April 17th. After that meeting, we received and reviewed your 2024 CTS Licence Criteria. We were happy and encouraged to see the proposal as it will hopefully support increased hiring. This felt like a step in the right direction.

To support your office's efforts, we would like to make a few additional suggestions for your office's consideration. We feel these suggestions will help increase owner operator access to employment opportunities in the container trucking industry.

- 1. One of the ideas we discussed during our April 17th meeting was, creating a new IO list for new owner operators to apply/register into. This will be helpful for existing and new owner operators to remain on your office's radar when your office is providing new tags to companies and your office can connect/direct owner operators to companies needing more owner operator support. If a form could be created by your office to apply for that list, that would be very helpful.
- 2. In your proposal, it notes that if a new company wishes to work with/on the port, the company is required to have at least five trucks and bring business to the port. Our association is aware of new companies that work with similar brokers on both sides of the border, attempting to work with our port and being denied. It would be helpful if your office could provide support to these new companies as they are increasing work and business at/on the port.
- 3. For new owner operators wishing to work in the container trucking industry, it would be helpful if your office could support those new owner operators in getting opportunities to work within companies in the industry that your office is aware of needing additional trucks. We have heard from some new owner operators wishing to enter the industry that companies are not hiring new owner operators, despite their strong driving record and newer model trucks. These new owner operators can be beneficial to the industry and companies, but require your office's support in making successful entry into the industry.

If we could arrange a follow up meeting with your office to discuss these suggestions or explore other/new ideas to support owner operators in the industry, we would greatly appreciate the opportunity. Please let us know when you may have time in your schedule to book another meeting between your office and our association. Our association hopes to liaise solutions between your office and owner operators in the industry.



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With appreciation, FREEDOM GLOBAL CONTAINER TRUCKING ASSOCIATION

Jaigurpal Singh (PRESIDENT)